

Board of Trustees Meeting

**Tuesday, March 26, 2024
3:45 pm**

Welcome!

**You will hear silence until the
moderator opens the public
meeting.**

SUNSHINE LAW

COMPLIANCE ANNOUNCEMENT

The Board of Trustees of the Cincinnati State Technical and Community College District, Hamilton County, Ohio, is meeting in Regular session, pursuant to the rules, location Cincinnati State, 3520 Central Parkway, Cincinnati, Ohio 45223, on Tuesday, March 26, 3:45 p.m., Chairperson John Silverman presiding. Notification has been posted on the College website, www.cincinnati.state.edu, in **MyCSTATE Daily News**, and given to news media outlets – including *The Cincinnati Enquirer*, *The Cincinnati Herald*, *Journal-News*, the *Press Community Newspapers*, the **Harrison Press**, **WCPO**, **WLW-TV**, **WKRC**, **WXIX**, **WVXU**, and **WLW Radio** – in compliance with the requirements of Ohio Revised Code, Section 121.22.

Roll Call

AGENDA
Call To Order
Sunshine Law Compliance Announcement
Roll Call

- 24.17** Approval of the Proceedings of the Regular Board Meeting of January 23, 2024
- 24.18** Consideration of Items for Possible Addition to Agenda
- 24.19** Recognition of Accomplishments Reflective of the College Mission
- 24.20** Consent Agendas for Recurring Items
 - A. Personnel Reports
 - B. Facilities Reports
 - C. Public Safety Report

Action Items

- 24.21** Finance Report
- 24.22** Vendor Contracts Approvals
- 24.23** Academic Quality & Student Learning Updates

Status of the College

- 24.24** Student Engagement & Education/Student Activities Report
- 24.25** Shared Governance/Faculty Senate Report
- 24.26** President's Report
- 24.27** Chairperson's Report

Old Business

New Business

Adjourn to Executive Session

Adjournment

- 24.17** Approval of the Proceedings of the Regular Board Meeting of January 23, 2023

- 24.18** Consideration of Items for Possible Addition to Agenda

24.19 Recognition of Accomplishments

24.20 Consent Agenda for Recurring Items

- A. Personnel Reports
- B. Facilities Reports
- C. Public Safety Monthly
Incident Reports

Capital Projects Update

March 2024

➤ **Main Building Air Handler Unit Installations – In Progress**

- Due to challenges at turn-on for both AHU 1 (2nd floor) and AHU 24 (basement) neither unit will be fully operational until May as we await part delivery for each unit
- Construction permit has been extended through June 14, 2024

➤ **Clifton Campus Exterior Improvements & Wayfinding – In Progress**

- Foundations for all exterior signage have been poured and entrance signs to be completed by April 5th
- Landscaping and Main building Automotive Wing garages/roadway work will start in late Spring

➤ **Clifton Campus Master Plan – In Progress**

- Anticipate final draft for Facilities Committee review in April, before Board approval in May

Capital Projects

March 2024 Coming Soon!

ATLC Roof Replacement

- ~\$3.2 Million project for 45,215 s/f of area replaced over four months
- Starts on April 13th, with substantial completion planned by August 17, 2024

➤ Practical Nursing Skills Lab Renovation

- ~\$600k project, including renovations and equipment funded by Hamilton County ARPA Grant
- Construction in Main 266, 268, and 270 to begin in May 6th with substantial completion by July 31, 2024

24.21 Financial Report

Finance Committee

March 25, 2024: Finance Committee Agenda

1. January 23, 2024 Minutes
2. February Financial Report
3. Contracts, Including Health Benefits
4. 2023 Investment Report
5. FY25 Budget Planning
6. Other Topics

Next Meeting May 20, 2024. 7:30 am via Zoom

Financial Presentation Disclosures

Interim financial presentations do include GASB 68 and GASB 75 adjustments. Monthly financial statements are considered interim and subject to change pending the College's independent year-end financial audit certification.

Cincinnati State Fiscal KPI Dashboard

**Year-Over-Year Change
in Unrestricted Cash***
\$1,101,340

**Budget to Actual
Variance (YTD)**
\$3,260,997

**LTM Senate Bill 6
Composite Score**
5.00

Composite Score



Primary Reserve Ratio



Viability Ratio

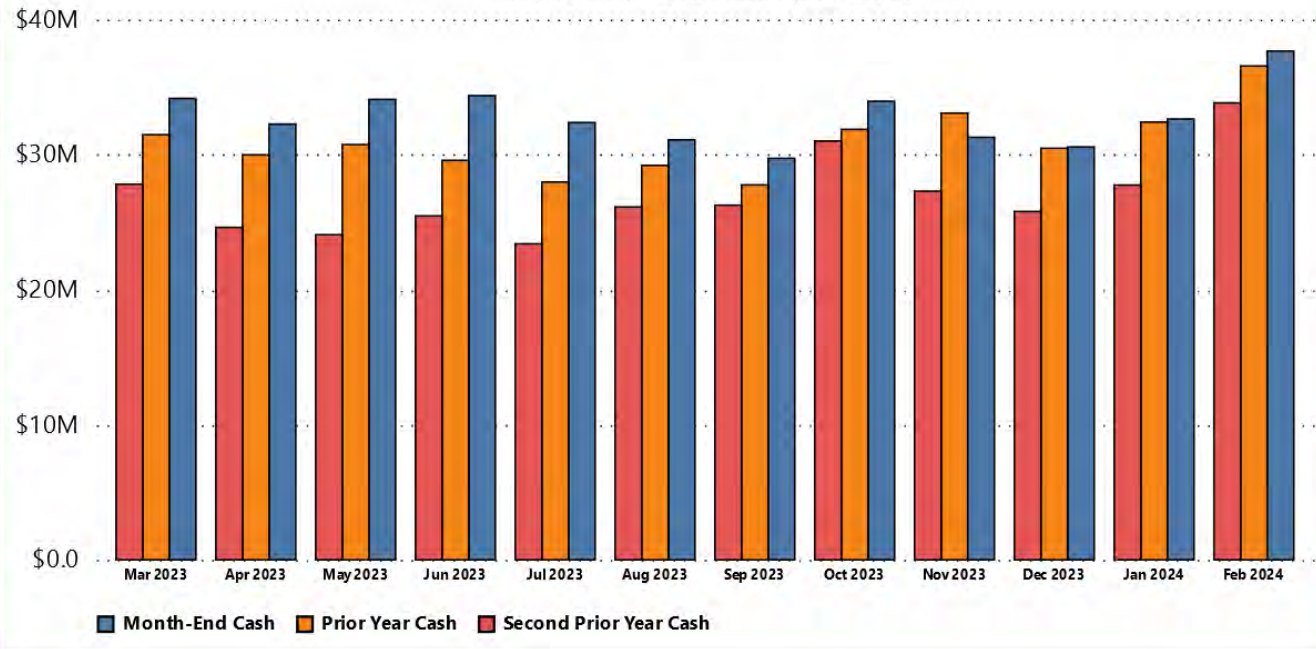


Net Income Ratio



Month-End Cash & Cash Equivalents

Compared to Prior Two Years, Excluding Lost Revenue



Results Through: 2/28/2023

* Excluding Lost Revenue and Insurance Proceeds

FY25 Budget Planning

Goals:

- Draft Budget May BOT Finance Committee (5/20) BOT Meeting (5/28)
- Final Budget June BOT Finance Comm (6/24) BOT Meeting (6/25)
- Surplus Budget \$300,000 - \$500,000

Assumptions for Discussion:

- SSI small Increase
- Enrollment flat to +1%, includes approved \$5.00 tuition increase
- Increases in personnel due to wages and plan to fill open positions
- Attrition assumption will off set some costs
- Increase in benefits
- Increase in operating expenses to better reconcile with FY24 actuals

Cincinnati State 2024-25 Health Insurance Renewal



2024 HEALTH Consortium Renewal

Final breakout by entity

	Cost Change by Entity	4 Year HEALTH Average
Cincinnati State	8.8%	6.5%
Clark State	12.8%	10.0%
Edison State	12.2%	4.4%
Shawnee State	3.9%	4.3%
Southern State	1.3%	3.7%
Total HEALTH	8.0%	6.3%

Plan Total Annualized Expected Costs \$20,238,705

Claims: 80%
Stop Loss Protection: 14%
Plan Admin: 6%

Anthem Due Diligence

**Cincinnati State
History**
 Medical: UMR/UHC
 8+ years
 Rx/Pharmacy: ARORx
 1 year*

Proposal Results

- Lower Admin Rates
- Increased Network Discounts
- Better network provider match
- Stronger customer service (both HR and plan membership)
- \$8,000 annual wellness fund to support wellness initiatives
- Maintain current pharmacy solution

*Prior to Rx change, CSTC partnered with Kroger Pharmacy Providers for 7+ years

Claim Reprice Result

Carrier	Providers		Number of Claimants	
	% Match	# Match	% Match	# Match
Actual UMR	88.5%	498	99.0%	678
Anthem	97.5%	549	99.9%	684

Network Access Result

Carrier	Eligible Claims	Reprice Amount	% Discount	\$ Difference	% Difference
Actual UMR	\$10,603,191	\$4,714,500	55.5%	N/A	N/A
Anthem Adjusted	\$10,603,191	\$4,623,935	56.4%	-\$90,565	-1.9%

2024 Cincinnati State Funding Rates

	Current Rates	
	PPO Plan	
<u>Tier</u>	<u>Enrollment</u>	<u>Monthly Rates</u>
Single	93	\$1,041.44
Employee + Spouse	37	\$2,187.05
Employee + Child(ren)	17	\$1,978.74
Family	50	\$3,230.27
Annual Cost	\$4,475,122	

	July 1, 2024 Renewal	
	PPO Plan	
<u>Enrollment</u>	<u>Monthly Rates</u>	
93	\$1,133.09	
37	\$2,379.51	
17	\$2,152.87	
50	\$3,514.53	
Annual Cost	\$4,868,933	

	HDHP Plan	
	<u>Enrollment</u>	<u>Monthly Rates</u>
Single	35	\$888.35
Employee + Spouse	20	\$1,865.54
Employee + Child(ren)	26	\$1,687.89
Family	30	\$2,755.44
Annual Cost	\$2,339,417	

	HDHP Plan	
	<u>Enrollment</u>	<u>Monthly Rates</u>
35	\$966.52	
20	\$2,029.71	
26	\$1,836.42	
30	\$2,997.92	
Annual Cost	\$2,545,285	

Total Annual Cost	\$6,814,539
% Change over Current	
\$ Change over Current	

Total Annual Cost	\$7,414,218
% Change over Current	8.8%
\$ Change over Current	\$599,679

Initial Increase:
\$707,666 (10.4%)
Final Increase:
\$599,679 (8.81%)
Cost Avoidance:
\$107,987

Includes
Anthem Admin
Stop Loss Protection
Medical Claims
Pharmacy Claims
HUB Commission

Excludes
Employee Premium Contributions

Key Points Related Self-Funding Insurance

Self-funding advantageous to Cstate?

Conservative estimate of savings at least \$5M over the years

Providers other than Anthem and United considered?

No as other networks, Aetna, Cigna, MMO, etc. don't have as strong network discounts. As such, we would experience higher costs through lower discounts.

\$7.4M in budget?

Yes, this will be budgeted in the benefits category in FY25 (as prior years) with a participation hedge to account for open enrollment period

24.22 Vendor Contracts Approval

24.22 Contracts Resolution

WHEREAS, the College has complied with Ohio Revised Code, the Ohio Administrative Code, and/or Ohio Revised Code 123.10 in its procurement processes, and in doing so, recommends contracts as follows:

1. AEP: \$216,424 Electricity supply. Partial hedge of 25% against future electricity costs to begin in January 2025. Funded via General Fund.
2. Anthem Blue Cross and Blue Shield. \$7,414,218. Health insurance administrative services including claims and reinsurance for health insurance plan beginning July 1, 2024. Funded via General Fund.
3. Pocket Nurse: \$175,813. Fixtures and furnishings for LPN Skill Lab Remodel. Funded via Hamilton County ARPA Grant.
4. SMP Architect: \$65,000. Design of Main 176 & 180 air handler units. Funded via General Fund or Stimulus Lost Revenue.
5. William R. Zalla dba Wilfran Industries: \$125,874. Two-year lease renewal at \$5,244.75 per month (7/1/23 – 6/30/25) at 5746 Este avenue in support of the Fire Service Technology program. Funded via General Fund.
6. Vincent Light Systems: \$132,797. Audio Visual Production Lab lighting and controls replacement. Funded via General Fund.
7. American Façade Restoration: \$60,320. WDC Evendale exterior brick power washing and masonry tuckpointing repairs. Funded via General Fund.
8. Spectra Contract Flooring: \$56,320. Clifton Campus Main Building concrete floor refinishing rooms 101 A & B and 141. Funded via General Fund.

24.23 Academic Quality & Student Learning Updates

Higher Learning Commission Comprehensive Quality Review (CQR)

HLC Visit

- Apr 1 Submit “Assurance Argument”
- Apr 29/30 Visit by HLC Evaluation Team

Accreditation Status

- Pathway: Standard
- Standing: Compliance w/ all Core Components
- Activity: *CQR → Interim Report (Assessment) → CQR*

Higher Learning Commission Comprehensive Quality Review (CQR)

HLC Criteria

- 1. Mission***
- 2. Integrity***
- 3. Teaching & Learning: Resources & Support***
- 4. Teaching & Learning Quality: Assessment & Improvement***
- 5. Institutional Effectiveness, Resources & Planning***

Higher Learning Commission Comprehensive Quality Review (CQR)

Mission

- Efforts and resources fully focused upon our mission
- Educational mission is priority in BOT decision making

Integrity

- BOT is autonomous to make decisions in best interest of the institution
- BOT decision making is per BOT policies (and ORC)
- BOT delegates management of the institution

Institutional Effectiveness, Resources & Planning

- College's educational resource base (qualified staff) sufficient for mission.
- Budget and other institutional planning aligns with mission

Higher Learning Commission Comprehensive Quality Review (CQR)

Questions?

Comments?

24.24 Student Engagement & Education / Student Activities Report

24.25 Shared Governance/ Faculty Senate Report

24.26 President's Report

President's Report

CINCINNATI STATE OPEN HOUSE



President's Report

HIGH SCHOOL ACADEMIC LEAGUE



President's Report

ADOPT-A-CLASS CINCINNATI



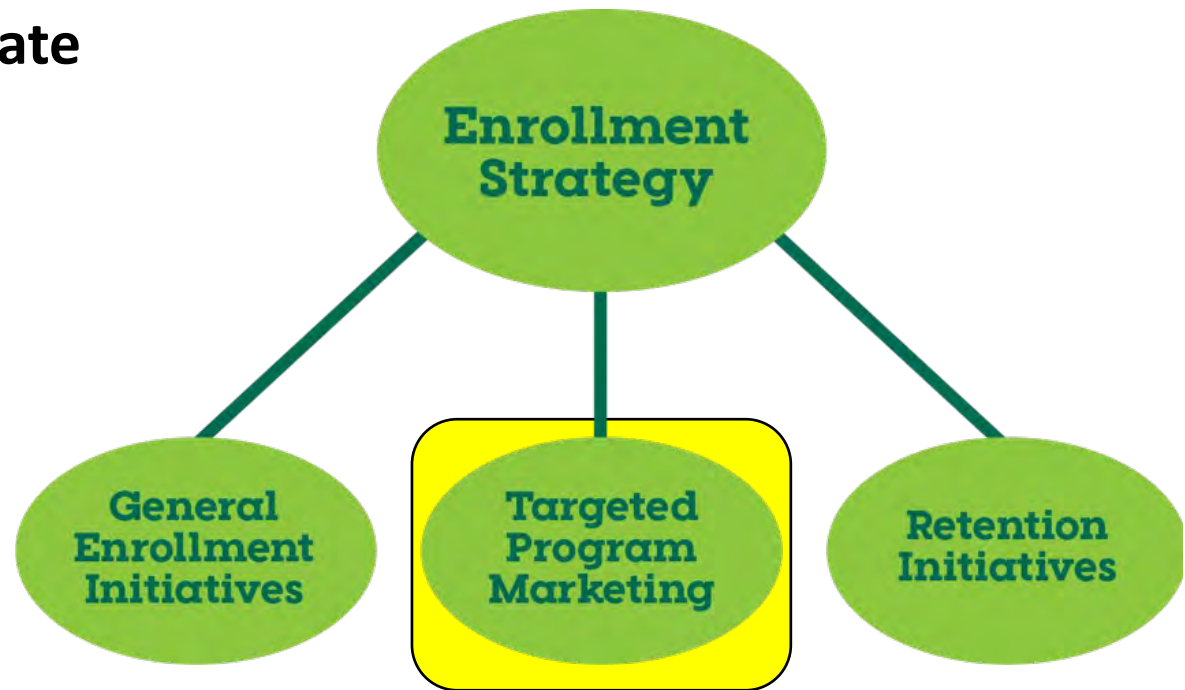
President's Report

CINCINNATI YOUTH COLLABORATIVE (CYC) Knockout Tournament



Targeted Marketing Project Update

Cincinnati State Enrollment Strategy



Targeted Marketing Project Update

- Investment geared to pilot a targeted marketing strategy for five programs
 - Culinary
 - Electro-Mechanical Engineering
 - Registered Nursing Programs
 - Practical Nursing Program
 - RN to BSN Completion Program
- Goal – Increase new enrollment by 235 students
- Proof-of-concept to include
 - Creative and content creation
 - Digital advertising campaign for targeted markets
 - Prospect communications
- Pilot project complements Cincinnati State's general awareness and cluster marketing strategy

Targeted Marketing Project

Sponsored

www.cincinnati-state.edu/culinary-arts/degree

Culinary Arts Degree Program - Earn Your Culinary Degree

Combine culinary arts & management. Graduate with real-world experience. Study Culinary Arts with Professional Chefs & Get hands-on training. Earn your degree. ACFEFAC Accredited. Affordable Education.

[Admissions & Aid](#) · [Financial Aid](#)



Subject: Cinci State RN Grads: Secure Your BSN Degree in Just 3 Semesters

Preheader: Fall Enrollment for the online RN to BSN is now open. Apply today, space is limited.

Hands-on learning and co-op experience that help you stand out in the workplace.

Cincinnati State

See how Mayana DID and discover how YOU CAN at cincinnati-state.edu/youcan



Dear [STUDENT NAME]:

As a [GRAD YEAR] Cincinnati State graduate, you know firsthand the quality of education and

Targeted Marketing Project



Program advertising is active



**Landing pages are under development
– Go live target-March 29, 2024**



Communication plans are under development – Go live target – April 1, 2024



Benchmark tracker – Go live April 15, 2024



Enrollment baseline

President's Report

UPCOMING EVENTS

Keep Cincinnati Beautiful

March 29 @ 9:00 am CS Greenhouse

SW Ohio Legislative Mtg

April 8 @ 11:30 am CS Manufacturing Wing

Solar Eclipse Party

April 8 @ 3:00 pm Central Pkwy Garage Roof

CState Accelerate Graduation Celebration

April 25 @ 12:00pm Conference Center

HLC Visit

April 29 & 30 (BOT Luncheon April 29 12:00 pm The Summit)

Commencement

May 5 @ 3:00pm XU Cintas Center

24.27 Trustee Chairperson's Report

Trustees' Report

Legislative Summit for Community Colleges

- **Attended ACCT conference meeting in DC on current issues facing Community Colleges**
- **Joined Ohio Delegation for OACC meetings**
- **Met with Congressmen Warren Davidson, Brad Wenstrup, and Greg Landsman**
- **Met with Senators Sherrod Brown and J.D. Vance staff**
- **Shared Cincinnati State success examples and asked for assistance in funding projects and students**

Trustees' Report

Legislative Summit for Community Colleges



Trustees' Report

Chancellor Mike Duffey Visit

- **Small group with Chancellor Duffey included Sr. Vice Chancellor Cates and ODHE staff**
- **Shared Cincinnati State success stories**
- **Discussed funding needs and partnership opportunities with the community**
- **Culinary class presented and served lunch where Faculty Senate President joined**

Trustees' Report

Chancellor Mike Duffey Visit



Old Business

New Business

Adjourn to Executive Session

Executive Session Resolution

I move that the Board adjourn to meet in Executive Session pursuant to the provisions of the Ohio Revised Code Section 121.22 to consider personnel and real estate matters.

Executive Session In Progress

Resume Public Session

PUBLIC SESSION RESOLUTION RESOLUTION

I move that the Board meet in Regular Public Session on Tuesday, May 28, 2024, 3:45 pm, Clifton Campus, 3520 Central Parkway, Cincinnati Ohio 45223, pursuant to the provisions of the Ohio Revised Code Section 121.22.

Adjournment

**Next Meeting:
May 28th at 3:45 pm**

**Clifton Campus
3520 Central Parkway
Cincinnati, Ohio 45223**